

Long Island Sounds

May
2023



Invested in Our Members Since 1938

MISSION STATEMENT

The mission of the Long Island Alliance Federal Credit Union is to provide a wide range of quality financial services based on the needs of our members, while maintaining the safety and soundness of the Credit Union.

Board of Directors

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President

Robert Martin
Vice President

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Director

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Manager

Sanaz Liana Marashi
*Loan Officer/
Marketing Director*

Francesca Miller
Teller

Michelle Hernandez
Teller



New Car as low as 5.99%*

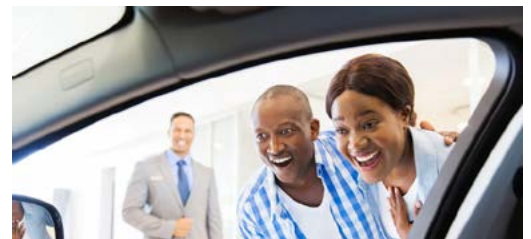
Used Car as low as 6.49%*

Refinance your car loan with us as low as 5.99%**

* APR, credit extension and approval based upon the applicant's credit history, payment history and ability to repay the credit extended.

** The original loan to be refinanced must be from another financial institution and the car cannot be older than 3 years.

Let us make your car shopping experience smooth and enjoyable!



BUYING A CAR IS A MAJOR PURCHASE

By: Sanaz Liana Marashi



There is no doubt buying a car is a major purchase. Not only is it a large amount of money but also there are many factors to consider when looking for a car. It can be an emotional and overwhelming experience as there are many options available both in terms of the car itself and its financing. Crunching numbers after a long day of looking at cars can be confusing.

That's why a lot of people either end up with a car that doesn't suit their needs or a financial contract they don't understand. As a loan officer, I listen to members who have gotten a bad loan (a high interest rate) or were charged for options they never asked for.

Here are a few steps to consider if you are in the market to buy a car:

- 1 Budget:**
The first step before looking at all the shiny beautiful cars in the market is to set a budget for yourself that you are comfortable with. Crunch the numbers yourself or with your loan officer before starting the process of car shopping.
- 2 Get pre-approved:**
After you come up with your budget, it is always a good idea to call your Credit Union and get pre-approval before you start your car shopping journey. That way you have a clear idea about what interest rate you can get, what your monthly payments will be and what insurance your Credit Union offers that you cannot get from dealers or banks.
- 3 Educate yourself online:**
Before going to the dealers, shop online for the price and discounts you can get. Knowledge gives you power in negotiating the best deal.
- 4 Come up with a list of pros and cons:**
Narrow down your choices and write down all the pros and cons. Check your list while at the dealership to make sure you are on track and you are sticking to what is important to you.

And finally...

- 5 Count on your Credit Union to be your partner in this journey:**
If you decided to finance your car through your Credit Union, as your partner in this investment we will be with you through the whole process every step of the way. Ask us questions and let us be the voice of logic. The whole process can be overwhelming and emotional. Allow us to drive you safely on the car shopping road. ☺



Our mobile App is the gateway to a wide range of free digital services you can use at anytime, anywhere. If you have not downloaded our App, take the following easy steps and start exploring all our exciting services!

- 1** Find our app (LIAFCU) in the App Store
- 2** Log in with your account number and password
- 3** Register your device from a computer or laptop for the first time (follow the instructions on your phone)
- 4** Agree to the terms and conditions and log in!
- 5** If you have any questions, call us at 631-291-9160

Holiday Closing:
Memorial Day May 29th



Long Island Alliance
FEDERAL CREDIT UNION

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Hauppauge, NY 11788

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Audio Response: (631) 952-6286

To report lost or stolen
debit cards: 1 800-453-4270



www.liafcu.org